NGAUS Industry Day
Mini-Workshop
05 Dec 22
1300-1800 EST
NGAUS Building, Washington, DC
Goal: Provide NGAUS corporate members an overview of the National Guard, National Guard Association of the United States (NGAUS), National Guard Executive Directors Association (NGEDA), and the NGAUS Corporation Advisory Panel (CAP) as well as networking with organizational leadership and staff.

- 1300-1330: Welcome, Introductions, National Guard, NGAUS, and CAP Overview - BG (Ret) Klemmer
- 1330-1400: NGAUS legislative operations and resolutions process - COL (Ret) Hadley
- 1445-1500: Break
- 1500-1530: National Guard Executive Directors Association and State National Guard Associations - BG (Ret) Maria Kelly
- 1530-1600: Aviation Modernization: MG Tim Gowen, Maryland Adjutant General
- 1600-1645: Adjutant General Perspective: MG Rogers, Michigan Adjutant General
- 1645-1700: Wrap-up
- 1700-1800: NGEDA sponsored reception
Introductions
NGAUS and the NGAUS Corporate Advisory Panel

Keith Klemmer
CAP Chair
The National Guard

• The National Guard has been defending the nation for over 385 years
• There are 54 separate National Guard organizations in the 50 States, 3 Territories, and the District of Columbia
• The National Guard is a “Dual Status” organization with a Federal and State mission - funding originates from both the USG and state governments
• The Federal mission is to serve as the operational reserve component of the Army and the Air Force
• The State mission is to respond to domestic and homeland security emergencies under the Command and Control of the Governor
• Currently there are 336,00 Soldiers authorized in the Army National Guard (ARNG) and 108,300 Airmen in the Air National Guard (ANG).
• The National Guard is in 2,400+ communities across the nation and has a footprint on almost every Air Force Base in the United States
The National Guard

SECDEF

SECARMY
- Chief of Staff

SECAF
- Chief of Staff

Chief, NGB

Combatant Commanders

ARNG Unit

ANG Unit

State/Governors

Adjudants General
(State Employees)

Federal Funding $$$

T10/Federal Status

T32/State Status or State Active Duty

Director
State Resources

USPFO
Federal Resources
NGAUS

- **Mission** - a full strategic partner with National Guard state associations and congressional delegations enabling effective communications of messages to continuously improve the National Guard relevance, readiness, modernization, and quality of life while promoting the rich militia heritage as the nation’s first military organization

- **Vision** - serve as America’s strongest advocate for promoting the highest levels of readiness, modernization, and quality of life for the National Guard family

- Help shape the future of the National Guard by advocating in congress on behalf of NGAUS members

- ~40K active and retired members along with ~300+ corporate members
NGAUS Organizational Structure

- Chairman: MG Janson “Durr” Boyles, Mississippi
- Vice Chair - Army: MG Jimmie Cole, Tennessee
- Vice Chair - Air: Maj. Gen. Ondra Berry, Nevada
- Secretary: MG (Ret) Joanne Sheridan, Louisiana
- Treasurer: BG (Ret) Kenneth Ross, Louisiana
- Directors representing six areas with terms expiring from 2023-2025
- Retired, Company Grade, and Warrant Officer directors
- Eight standing committees and five special committees including the CAP
Corporate Advisory Panel Overview

• NGAUS CAP: Chartered by the NGAUS Board of Directors to serve as a conduit of information to the more than 280 corporate members of NGAUS

• Composed of 15 elected representatives from across the corporate membership

• Our goal: To strengthen NGAUS and corporate member relationships, thus supporting the mutual goal of enhancing and promoting modernization and readiness of the National Guard

“Add value to the NGAUS Corporate Member experience”
Duties and Responsibilities

• Serve as a standing forum for corporate panel representatives to **formally address common issues and concerns** to the NGAUS, AGAUS, and NGEDA leadership and staffs

• Serve NGAUS/AGAUS/NGEDA as a **formal means of addressing association and/or National Guard issues and concerns** to corporate representatives

• Serve as a liaison for corporate members to more fully participate in the planning and execution of the many conferences wherein the associations and corporate members interact throughout the year.

• Research, analyze, debate, formalize and **recommend means by which NGAUS and corporate members can better maximize the mutual efforts** of both in the legislative process.

• **Mutually explore optimum NGAUS/AGAUS/NGEDA corporate member relationships** concerning corporate memberships, sponsorships, and contributions and fees to ensure all revenue producing initiatives for corporate member participation in Association conferences, receptions, dinners, and other activities are reasonable and customary.

• Ensure that the CAP as an entity, nor any individual member of the CAP, may act as an agent, representative or spokesperson for the NGAUS, the AGAUS or NGEDA, for any purpose.
Membership and Meetings

In order to retain membership, the elected CAP member must:

- Meet attendance requirements (miss no more than 3 consecutive meetings)
- Company must retain NGAUS membership
- CAP member must remain employed with the original company in which elected

We meet a minimum of four times per year, typically during:

- NGEDA Annual Meeting (Jan)
- Summer AGAUS Meeting (Jun)
- NGAUS General Conference (Aug/Sep)
- NGAUS Industry Day (Dec)

The CAP may also meet at other times as called by the Chair

The CAP will hold open CAP meetings during NGEDA, AGAUS, and NGAUS
Corporate Advisor Panel for 2022

3-Year Term Expiration By Year*
2022 – Five (2 Large, 2 Small, 1 Medium)
2023 – Three (1 Medium, 2 Small)
2024 – Seven (1 Large, 2 Medium, 4 Small)

Note 1: Maximum CAP size is 15 members

Note 2: Members elected to leadership positions within the CAP have their term extended in order to fulfill two years in elected office

Note 3: Leadership: Chair, Vice-Chair, Secretary, and Membership Chair are elected positions

Meetings
NGEDA Annual Conference (Jan-Feb)
AGAUS Summer Meeting (Jun)
NGAUS General Conference (Aug/Sep)
At least one other meeting (Industry Day, etc.)

https://www.ngaus.org/about-ngauss/board-directors-committees/corporate-advisory-panel
Corporate Advisory Panel for 2023

3-Year Term Expiration By Year*
2023 – Three (1 Large, 2 Small)
2024 – Seven (1 Large, 2 Medium, 4 Small)
2025 – Four (2 Large, 2 Small)

Blue – Small
Yellow – Medium
Red - Large

Note 1: Maximum CAP size is 15 members
Note 2: Members elected to leadership positions within the CAP have their term extended in order to fulfill two years in elected office
Note 3: Leadership: Chair, Vice-Chair, Secretary, and Membership Chair are elected positions

CAP Officers Effective 01 Jan 23
Chair – Bruce VanSkiver
Vice Chair – Darin Gilderoy (elected 14 Jun 22)
Secretary – Shannon Shrader
Membership – Mike Ford (elected 14 Jun 22)

Meetings
NGEDA Annual Conference (Jan)
AGAUS Summer Meeting (Jun)
NGAUS General Conference (Aug)
At least one other meeting (Industry Day, etc.)

https://www.ngaus.org/about-ngaus/board-directors-committees/corporate-advisory-panel
Newsletter/Communications

• CAP Secretary is an elected position with a two-year term, currently Shannon Shrader

• Serves as the Communications Committee Chair

• Keeps track of all CAP meeting dates, agendas, and minutes from the meeting, distributes minutes to the CAP membership and NGAUS Corporate Advisory Liaison

• Gathers stories, formats, and publishes the quarterly CAP Newsletter, typically in March, June, September, and December

• Stories for the newsletter are provided largely by CAP members

• Newsletter is sent to the Corporate Liaison for approval before publishing
Conference Committee

• Chair of the Conference Committee is appointed by the CAP Chair - currently the Vice Chair Bruce VanSkiver

• The committee serves as the CAP liaison to various conference committees to include the NGAUS General Conference, AGAUS meetings, NGEDA annual meeting, and the EANGUS annual meeting

• Ensures corporate members are involved in planning organizational events

• Upcoming events:
  • 16-19 Jan 23 - National Guard Executive Directors Association (NGEDA) annual conference/Open CAP mtg (Reno)
  • 11-12 Feb 23 - AGAUS Winter Meeting
  • 17-18 Apr 23 - SPP, Denver
  • TBD May 23 - DCP, Denver
  • 14-16 Jun 23 - AGAUS Summer Meeting (Hawaii)
  • 18-21 Aug 23 - NGAUS General Conference (Reno)
  • 13-16 Aug 23 - EANGUS Annual Conference, Rochester, MN (outside of NGAUS)
Membership Committee

• Membership Chair is elected from among the current CAP membership for a two-year term - currently Tricia Callahan

• Manages and fosters NGAUS corporate members relationships

• Assure all CAP representation issues are handled in a fair and equitable manner

• Presides over the CAP Nominating Committee, if constituted by the Chair, to ensure an equitable process for nomination and election of new corporate member representatives for the 15 rotating seats on the CAP

• CAP elections are held annually during the NGAUS General Conference, the nomination window opens on 15 Jun and concludes on 31 Jul of each year

• Manages the CAP Advocacy Program starting in 2022 - next slide
CAP Advocate Program

- Each CAP member assigned 20+/- companies, in the same size determination (small, medium, large) to advocate and advise on engagement with NGAUS

- As new companies become members, NGAUS Industry Liaison:
  - Determines the size of company
  - Assigns company to CAP member in same size group who has most ability to take on additional members

- As CAP members rotate on/off, NGAUS Industry Liaison/NGAUS CAP Chair assigns companies from one CAP member to another within the same business size

- Proactive engagement at least on a quarterly basis (defined in the SOP)

- Serve as a feedback mechanism from NGAUS corporate partners through the CAP to NGAUS

- Program is structured to place limitations on guidance/advice

- Started in January 2022, Tricia Callahan, CAP Membership Chair, is the lead
Resolutions Committee

• Chair of the Resolutions Committee is appointed by the CAP Chair
• The committee serves as the CAP liaison to the NGAUS Legislative team and NGAUS Task Forces regarding the resolution processes
• Assists with NGAUS Resolutions SOP and NGAUS Task Force SOP reviews
• Maintains situational awareness of the NGAUS resolutions status and supports the flow of information during CAP open and closed meetings
• Provides resolutions updates through the quarterly CAP newsletter
Education Committee

• Chair of the Education Committee is appointed by the CAP Chair
• Coordinate face to face seminars, webinars, and similar events to help improve the knowledge level of NGAUS corporate members about the National Guard and National Guard mission

• Key Events:
  • Quarterly webinars ICW the NGAUS Corporate Liaison
  • NGAUS Industry Day mini-workshop
  • Assist with the annual NGAUS General Conference Industry Workshop
  • Conduct various NGAUS 101 briefs as needed to support the CAP mission

• Charlie Weaver serves as the chair
Discussion
NGAUS Legislative Update - Operations and the Resolutions Process
Legislative Update
Mike Hadley
Vice President, Government Affairs
Agenda

- Mission
- Legislative Team
- Strategic Overview
- Resolutions
- Priorities for a 21st Century National Guard
Mission

- Serve as a strong advocate for National Guard service members, their families, and veterans in Washington, D.C.
- Continuously improve National Guard readiness, modernization, and quality of life within the Total Force
- Preserve and promote the National Guard’s rich militia heritage as the first military organization of the U.S.
Strategic Overview

• Advocacy
• Apolitical & Non-Partisan

Lobby for National Guard equipment parity and benefits equity

Collaboration with:
• DoD, NGB, VA and DHS
• Military Service Organizations, Veteran Service Organizations

Develop strong relationships with Congress and staff

Grassroots engagement
*All Drafts Due to NGAUS by July 1*
Priorities for a 21\textsuperscript{st} Century National Guard
Ensuring Deployability, Sustainability, and Interoperability with the Active Component through...

\textbf{The Same Organization}
- Future Multi-Domain Battlefield Interoperability, including:
  - Deployable & Interoperable Force Structure that is Validated & Doctrinally Consistent
  - Space National Guard as Primary Combat Reserve within Space Force
  - Continued National Guard Integration into Total Force Cyber Mission & Training

\textbf{The Same Equipment}
- Deployable, Interoperable & Sustainable Equipment
- Concurrent & Proportional Fielding of Equipment to the National Guard, including:
  - UH-60M, F-35A, KC-46A & C-130J Procurement
- National Guard Equipment Modernization & Recapitalization, including:
  - HMMWV, M1 & M2, C-130H, A-10, F-15 & F-16 Modernization

\textbf{The Same Resources and Benefits}
- Zero Cost TRICARE to Ensure Reserve Component Medical Readiness
- Post 9/11 GI Bill Parity
- Robust National Guard & Reserve Equipment Account (NGREA) Funding
- Tax Incentives for Guardsmen & Employers
- Ready Access to Mental Health Care & Suicide Prevention
- Increased National Guard Military Construction (MILCON) Funding
Questions?
## Notable FY22 Accomplishments

### Army
- **$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **$1.1B** to modernize 90 M1 Abrams for the ARNG
- **$987.8M** for 33 UH-60M Black Hawks for the ARNG
- **$571.6M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **$662.9M** for the Paladin Integrated Management System for the Army
- DRL to ensure ARNG divisions are MDO

### Air
- **$1.8B** for 16 C-130J Super Hercules aircraft for ANG
- **$272.2M** for C-130H modernization, includes:
  - **$151.0M** for NP2000 propeller upgrades
  - **$79.0M** for T-56 Series 3.5 engine mods
  - **$20.0M** for Modular Airborne Firefighting System
- **$95.8M** for F-16 Viper AESA radars for ANG
- DRL to ensure C-130J manufacturing lines remain open

### Joint/Personnel
- Incentive and special pay parity for members of the reserve and active components
- Creation of a federally recognized service document (DD-214-1) for all Guardsmen upon completion of military service for better access to earned benefits
- Allowing members of the Guard and Reserve to be buried in federally funded state veterans’ cemeteries
- Robust National Guard MILCON:
  - **$337.9M** for the ARNG
  - **$305.0M** for the ANG
- **$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
  - **$285.0M** for both ARNG and ANG
Defense Congressional Cycle

**Defense Authorizations**
- **Body:** House
- **Jan.:** Formulation of Budget/Administration and DoD Priorities
- **Feb.:** President's Budget Released
- **Mar.:** House Armed Services Committee (HASC) Hearings
- **Apr.:** Committee Amends Bills
- **May.:** House Floor (All Members Offer Amendments)
- **Jun.:** Conference Committee
- **Jul.:** House and Senate Pass Identical Bill
- **Aug.:** President Signs into Law
- **Sep.:** Fiscal Year Ends
- **Oct.:** Fiscal Year Begins
- **Nov.:** Formulation of Budget/Administration and DoD Priorities
- **Dec.:** Senate Appropriations Defense Subcommittee (SAC-D) Hearings

**Defense Appropriations**
- **Body:** Senate
- **Jan.:** Senate Appropriations Defense Subcommittee (SASC) Hearings
- **Feb.:** Committee Amends Bills
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- **Jul.:** Fiscal Year Ends
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- **Sep.:** Formulation of Budget/Administration and DoD Priorities
- **Oct.:** Senate Appropriations Defense Subcommittee (SAC-D) Hearings
- **Nov.:** Committee Amends Bills
- **Dec.:** Senate Floor (All Members Offer Amendments)
Legislative Update

**President’s Budget**
- **President’s Budget - $773.0 Billion in total defense spending**
  - Released 28 March 2022, delayed normal defense congressional cycle

**Authorizations**
  - Mark-up by full committee completed on 23 June
  - Passed in the House on 14 July
- **Senate National Defense Authorization Act for Fiscal Year 2023**
  - Mark-up by full committee completed on 16 June
  - Awaiting floor consideration in the Senate

**Appropriations**
- **H.R.8236 – Defense Appropriations Legislation, 2023**
  - Introduced in the House on 24 June
- **Senate Defense Appropriations Legislation, 2023**
  - Chairman’s Mark released 28 July

**Outlook:** A continuing resolution, passed on 9/30, funds the government through mid-December.
Annual defense bills are expected to be signed before the next Congress.
Legislative Update

H.R.3512 – Healthcare for our Troops Act
• Provides Zero-Cost TRICARE Reserve Select and dental coverage for all members of the RC
• Authorizes TRS eligibility for RC servicemembers who are federal employees in their civilian capacity

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act
• Provides GI Bill education benefits parity between the Active and Reserve Components

H.R.7837/S.4272 – National Guard Promotion Improvement Act
• Requires service secretaries to backdate date of rank and provides backpay
• Provides Congressional oversight and reviews FEDREC process to decrease delays

H.R.5112/S.4179 – Space National Guard Establishment Act
• Establishes the Space National Guard as the Primary Combat Reserve of the USSF

H.R.1854/S.1178 – RECRUIT Act
• Authorizes small businesses tax credits for employing members of the Guard and Reserves

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021
• Provides definitive record of service (DD-214) for members of the RC for titles 14 and 32

S.3215 – USACE Military Personnel Augmentation Act of 2021
• Expands USACE eligibility to all Warrant Officers and Enlisted members
What Can You Do?

Get Informed

Communicate & Socialize

District Congressional Staff Outreach
Bill Original Co-Sponsors

H.R.3512 – Healthcare for our Troops Act
  • Reps. Kim, Kelly, Ryan, Palazzo, Stefanik, Veasey, and DesJarlais

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act
  • Reps. Levin, Takano, Palazzo, Mace, Ryan, Pappas, and Sablan
  • Sens. Moran, Tester, and Collins

H.R.7837/S.4272 – National Guard Promotion Improvement Act
  • Reps. Brown, and Kelly
  • Sens. Duckworth, Klobuchar, Blackburn, and Warren

H.R.5112/S.4179 – Space National Guard Establishment Act
  • Reps. Crow and Lamborn
  • Sens. Feinstein, Rubio, Hickenlooper, Murkowski, Bennet, Blackburn, Manchin, Portman, Scott, Padilla, Braun, Cornyn

H.R.1854/S.1178 – RECRUIT Act
  • Reps. Ryan and Palazzo
  • Sens. Duckworth and Moran

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021
  • Reps. Pappas and Mace plus an additional 36 original co-sponsors
  • Sens. Rosen, Hyde-Smith, and Kelly

S.3215 – USACE Military Personnel Augmentation Act of 2021
  • Sens. Rounds, Manchin, and King
Legislative Outreach Programs

Capitol Summit

• Next Summit: TBD
• Targeted towards Company Grade and Warrant Officers from the 54
• Goals:
  • Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
  • Increase CGO involvement and advocacy at the grassroots level

Legislative Workshop

• Next Workshop: TBD
• Targeted towards CACOs, Executive Directors and Presidents of the 54 Associations
• Goal:
  • Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.
## Membership Type and Dues Structure

<table>
<thead>
<tr>
<th>Membership Type</th>
<th>Grades</th>
<th>Dues</th>
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<tbody>
<tr>
<td>Company Grade</td>
<td>O1, O2, O3, WO1, CW2, CW3</td>
<td>$40.00</td>
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<tr>
<td>Field Grade</td>
<td>O4, O5, O6, CW4, CW5</td>
<td>$80.00</td>
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<tr>
<td>Flag Officer</td>
<td>O7, O8, O9, O10</td>
<td>$130.00</td>
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<tr>
<td>Digital Life/Active Life Membership</td>
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<td>$500/$1,000</td>
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</table>

- **Active Annual Membership:** Dues are collected based on pay grade
- **Digital or Active Life Membership:** Paid once or in installments for a lifetime membership
  - Monthly Installments available (up to two years to pay off)
  - Your Annual Membership can be applied to the Life Payment
Notable FY21 Accomplishments

**Army**
- **$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **$884.4M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **$862.0M** for UH-60 Black Hawk M model helicopters for the Army

**Air**
- **$570.0M** for 6 C-130J Super Hercules aircraft for ANG
- **$265.5M** for C-130H modernization, includes:
  - **$180.0M** for NP2000 propeller upgrades
  - **$79.0M** for T-56 Series 3.5 engine modifications
- **$75.0M** for F-16 Viper Active Electronically Scanned Array (AESA) radars for ANG

**Joint/Personnel**
- Allows CNGB to provide annual unfunded priorities list to Congress
- Three-month maternity leave including retirement credit and pay for traditional Soldiers and Airmen
- Access to VA home loans for Guardsmen who have served on Title 32 orders
- Expanded USERRA protections to Guardsmen serving on SAD orders, or responding to a National or Federal Natural Disaster Emergency
- **$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
  - **$285.0M** for both ARNG and ANG
- **$7.0 M** for the National Guard preventative mental health program

NGAUS
NGAUS Write to Congress
H.R.3512 – Health Care for our Troops Act

Please contact your Member of Congress by filling out the form below and urge them to support H.R.3512.

Background
NGAUS strongly supports H.R. 3512, the Healthcare for our Troops Act. This legislation would...
117th Congress, First Session Overview

- House of Representatives - 221-211 Democratic Majority
- Senate - 50-50 split, Democratic control under 2021 US Senate Power-Sharing Agreement
- President’s Budget released May 28, 2021
- New Chairs in SASC, HASC, SAC-D, HAC-D, SVAC, HVAC

<table>
<thead>
<tr>
<th>Committee</th>
<th>Senate Chair</th>
<th>Senate Co-Chair/Ranking Member</th>
<th>House Chair</th>
<th>House Ranking Member</th>
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<tbody>
<tr>
<td>Armed Services</td>
<td>Jack Reed (D-RI)</td>
<td>Jim Inhofe (R-OK)</td>
<td>Adam Smith (D-WA)</td>
<td>Mike Rogers (R-AL)*</td>
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<td>Appropriations</td>
<td>Patrick Leahy (D-VT)</td>
<td>Richard Shelby (R-AL)</td>
<td>Rosa DeLauro (D-CT)*</td>
<td>Kay Granger (R-TX)</td>
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<td>Defense Subcommittee</td>
<td>Jon Tester (D-MT)*</td>
<td>Richard Shelby (R-AL)</td>
<td>Betty McCollum (D-MN)*</td>
<td>Ken Calvert (R-CA)</td>
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<tr>
<td>VA/MILCON Subcommittee</td>
<td>Martin Heinrich (D-NM)*</td>
<td>John Boozman (R-AR)</td>
<td>Debbie Wasserman Schultz (D-FL)</td>
<td>John Carter (R-TX)</td>
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<td>Veterans' Affairs</td>
<td>John Tester (D-MT)</td>
<td>Jerry Moran (R-KS)*</td>
<td>Mark Takano (D-CA)</td>
<td>Mike Bost (R-IL)*</td>
</tr>
</tbody>
</table>
Legislative Outreach Programs

**Capital Summit**
National Guard Association of the United States

- **Next Summit:** TBD
- **Targeted towards:** Company Grade and Warrant Officers from the 54
- **Goals:**
  - Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
  - Increase CGO involvement and advocacy at the grassroots level
- **Short Video:**
  [https://www.youtube.com/watch?v=h8Xmn1nUvZE](https://www.youtube.com/watch?v=h8Xmn1nUvZE)

** Legislative Workshop**
National Guard Association of the United States

- **Next Workshop:** TBD
- **Targeted towards:** CACOs, Executive Directors and Presidents of the 54 Associations
- **Goal:**
  - Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.
NGB Small Business Office
Kyle Beagle
National Guard Bureau

Industry Partners Welcome

Presented by
NGB Office of Small Business Programs
National Guard Bureau

• 144 Federal contracting offices located throughout our States, the District of Columbia, and the Territories of Guam, Puerto Rico and the Virgin Islands.

• 54 United States Property and Fiscal Officer Contracting Offices

• 90 Air National Guard Base Contracting Offices

• NGB National Capital Region Support Office
  • Army Guard Readiness Center, Arlington, Virginia
  • Air National Guard Readiness Center, Joint Base Andrews

• Federal contracting dollars flow into both large and small communities.

• NGB is meeting goals, also helping to build the defense industrial base.
Mission

The National Guard Bureau, Office of Small Business Programs supports Soldiers and Airmen of the National Guard by maintaining and developing a strong innovative small business industrial base across all socio-economic groups providing industry partners with a focus on supporting the warfighter and the greater mission of the National Guard.
ANG Supports:
- 91 Wings
- 54 States, Territories, and the District
- 579 Support Units
- 105,700 Personnel
- 1,160 Aircraft

GSU: Geography Separated Unit
Small business is big business in the National Guard

As of 21 November 2022

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<tr>
<th>Program</th>
<th>FY21 Goal / FY21 Actual</th>
<th>FY21 SB Spend</th>
<th>FY22 Goal / YTD SB Spend</th>
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<tr>
<td>Small Business</td>
<td>72.00% / 72.25%</td>
<td>$1.05B</td>
<td>68.74% / $1.09B</td>
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<tr>
<td>SDB</td>
<td>20.00% / 40.49%</td>
<td>$598M</td>
<td>49.12% / $624M</td>
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<tr>
<td>8a</td>
<td>19.60%</td>
<td>$286M</td>
<td>22.27% / $299.7M</td>
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<tr>
<td>SDVOSB</td>
<td>9.00% / 11.05%</td>
<td>$161M</td>
<td>9.00% / $169.7M</td>
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<tr>
<td>WOSB</td>
<td>15.50% / 18.32%</td>
<td>$267M</td>
<td>15.50% / $303.3M</td>
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<tr>
<td>HUBZone</td>
<td>7.00% / 8.82%</td>
<td>$128M</td>
<td>5.00% / $105.3M</td>
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</tbody>
</table>

FY21 Totals

...not just meeting goals... building the industrial base...
How Can The Small Business Office Assist You?

- Providing guidance on small business procurement
- Assistance on Command Policy and regulations
- Early discussion with Command officials and any challenges and needs from industry
- Connecting with potential partners and government officials
- Aiding in developing a capture strategy based on the forecasted information
- Assisting with connecting to NGB acquisition if needed for questions or concerns Pre or Post award
- Connecting with innovation point of contact for new or creative technology projects
How to Do Business with NGB OSBP

Vendor Visit and Product Demonstration Forms

The forms below are to request an onsite visit with the National Guard Bureau Office of Small Business Programs and the various Divisions of the National Guard Bureau. The information you provide will help our office focus and prepare for your visit so that we can give our meeting the attention it deserves. Whether or not you have current contracts with the NGB, or do not have any but are looking for an opportunity to do business with us, the more specific detail you provide, the better. Upon receipt of this information we will schedule time to meet to discuss your capabilities in more detail to identify where opportunities exist. Kindly use your company letterhead and submit all of the forms with your Capability Statement to:

ng.ncr.ngb-argn.mbx.ngb-osbp@army.mil

Contractor Visit Data Sheet (Jul. 29, 2016)
Contractor Visit and Briefing Agreement (Jul. 29, 2016)
NGB Vendor Library Form
SB Office initiatives of interest

- Development of small business vendor file
- Industry Roundtables to address vendor and organization concerns. (first one we are looking at is related to improving IGEs to prevent bid busts)
- Annual Acquisition Industry Day (in planning)
- Greater involvement at outreach events
- Improving communication through training of NGB staff
- Increasing opportunities for vendors to learn about NGB needs and requirements
- Connecting innovative companies with the right people at NGB
Contact information for the Small Business specialists in a particular state or territory is available upon request.

National Guard Bureau Office of Small Business Programs

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https://www.nationalguard.mil/Leadership/Joint-Staff/Special-Staff/Small-Business-Programs/
Break - 30 minutes
National Guard Executive Directors Association and State National Guard Associations
BG (Ret) Maria Kelly
Industry Day
Mini-Workshop
National Guard Executive Directors Association (NGEDA)
BG (Ret) Maria Kelly
NGEDA Secretary
Agenda

• Mission of NGEDA
• NGEDA Membership
• NGEDA Annual Meeting
• State Associations
• Resolutions Process State Level
• Resources
Mission Statement

• To provide a forum for the exchange of timely information of common interest for the mutual benefit of members and the organizations they represent.

• To encourage and assist, when feasible, each state, commonwealth, territory, and the District of Columbia to organize and maintain a National Guard Association.

• To participate in improving the operational readiness, training, and image of the National Guard on both state and national levels.
NGEDA Membership

Why become a member of NGEDA?

• Eligible to attend NGEDA annual meeting
• Meet Executive Directors and elected officers from each state-level association
• Receive NGEDA annual Directory and newsletters
• Become a sponsor of NGEDA
• Availability to place an advertisement in the Directory
• January 16-19, 2023
• Silver Legacy Casino and Resort, Reno, Nevada

Agenda
• January 16, 2023: Travel, registration and reception at 5pm
• January 17, 2023: General sessions, NGAUS convention center visit, Industry Dinner
• January 18, 2023: General sessions, CAP open meeting, awards banquet
• January 19, 2023: General sessions, Industry Partner travel day

Sponsorship opportunities

For more information or to register see https://www.ngeda.org/future-meeting-dates/
State Associations

State association overview:

• Each state or territory to include Washington D.C. has an association that represents the men and women of the National Guard
• Each association has an Executive Director that may be full or part time
• Some states have additional staff for insurance, administrative duties and membership
State Associations

State association overview:

• Most of these positions are part time
• Each association will host an annual conference to conduct elections, review and vote on resolutions and business matters for the upcoming year
• Works with state and national Legislators, through NGAUS, to improve the readiness and benefits of our National Guard
What happens to my resolution once I send it to states?

- Resolution is submitted to the Executive Director on the NGAUS Resolutions form
- Attach information paper for explanation of resolution (if needed)
- Once verified on correct form it is then forwarded to the state resolutions Committee
Resolutions Process at States

What happens to my resolution once I send it to states?

• Committee will review with their subject matter expert and decide if it is applicable to the state or to co-sponsor for another state

• If recommended by the Committee, it is brought before the membership for vote to support and forward to NGAUS (normally during the state association’s annual conference)

• If resolution fails, the originator will be informed that the state will not support this resolution.
Resources

Where do I find more information about NGEDA and state associations?

• NGAUS Website  www.ngaus.org
• NGEDA Website  www.ngeda.org
• NGEDA Directory
• NGEDA President  Jim Simms email:  jim@ngaky.org
• NGEDA Secretary Maria Kelly email:  mariakellyllc@gmail.com
• State association website
Questions?
Army Aviation Modernization
MG Tim Gowen
Adjutant General, Maryland
Army Aviation Modernization (Slide 1 of 2)

**AH-64:** Field each ARNG Attack Battalion with 24 AH-64E’s
- Divest all AH-64D’s to the 64E Reman line by FY’26.
- Field 1 battalion each in FY’22 (complete), FY’23, FY’24 and FY’26-’7
- Increase AH-64 on hand from 80 (current) to 96 or 100% MTOE Strength
- Other initiatives: TADS/PNVS Gen2 Turret, CIRCM for AH-64E V6; AH-64E V4.5 to V6.x upgrades

**UH-60:** Field all AHB’s and GSAB’s with UH/HH-60M’s or UH-60V’s/V MED’s
- Divest all H-60A’s by 1QFY’23 (Complete)
- Divest all H-60A/L’s to the BEST or H-60V Line by FY’33
- Field 535 H-60M’s by FY’27 and 386 H-60V’s FY’34.
- Other initiatives: CIRCM for H-60M and V; 800 MHz CIVCOMS, H-60M Hoist, H-60V DOMOPS AWR/MWO’s (NGREA)
Army Aviation Modernization (Slide 2 of 2)

- **CH-47**: Fleet fully modernized with 192 MY1 CH-47F’s.
  - Coordinating turn in of RCF (up to 25 Excess CH-47F’s) to the CH-47F BLOCK II Line
  - Block II decision pending DP in CY’23; Block 2 improvements include increased range and payload, redesigned fuel tanks, strengthened fuselage, and improved drivetrain.
  - Other initiatives: LIMWS, CIRCM and BFT 2 MODs; CIVCOMS, RSERFS and Bambi Buckets (NGREA)

- **UH-72**: Field 18 x H-72B’s to 9 states in FY’22-23
  - Coordinating turn in of final 2 H-72A’s to USAACE (Due in DEC)
  - Fielding 2 x H-72B’s each to (AZ, CO, NM, NV, GA, NC - Complete), SC, UT, WA (pending)
  - Other initiatives: Hoist upgrades, XMNSN improvements; MED Seats, CIVCOMS, Moving Map upgrades (NGREA); Jettisonable Doors
Adjutant General Perspective
MG Paul Rogers
Adjutant General, Michigan
Wrap-Up