NGAUS Industry Day
Full Workshop
06 Dec 22
0800-1900 EST
NGAUS Building, Washington, DC
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 AM - 8:00 AM</td>
<td>Coffee and Pastries / Registration</td>
</tr>
</tbody>
</table>
| 8:00 AM - 8:15 AM | NGAUS Chairman Remarks  
Major General Janson “Durr” Boyles                                    |
| 8:15 AM - 9:00 AM | NGAUS Legislative Update  
Col. Mike Hadley (Ret.) NGAUS Vice President, Government Affairs   |
| 9:00 AM - 9:30 AM   | Guest Speaker  
General Daniel R. Hokanson, Chief of the National Guard Bureau     |
| TBD             | Featured Speaker  
U.S. Representative Trent Kelly (MS)                                  |
| 9:30 AM - 10:10 AM | Air National Guard  
Maj. Gen. Duke A. Pirak Deputy Director, Air National Guard   |
| 10:10 AM - 10:30 AM | Break                                                              |
| 10:30 AM - 11:30 AM | Air National Guard  
Brig. Gen. Michael Ahmann, Acting Director ANG A5/8  
Plans & Requirements & Col. Dan Fowler, Deputy Director, ANG A5/8  
Brig. Plans & Requirements, ANG |
| 11:30 AM - 12:00 PM | 145th General Conference & Exhibition Preview  
(Reno, Nevada)  
Kyle Cerfoglio & Shaun Cruze (Nevada National Guard Association) |
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>Noon – 1:15 PM</td>
<td>Lunch</td>
</tr>
<tr>
<td>1:15 PM – 1:40 PM</td>
<td>Army National Guard Maj. Gen. John Andonie Deputy Director, Army National Guard</td>
</tr>
<tr>
<td>1:40 PM – 2:40 PM</td>
<td>Army National Guard ARNG-FD G3/5/7 Jim Jones Deputy Division Chief, ARNG-FD</td>
</tr>
<tr>
<td>3:15 PM – 3:35 PM</td>
<td>Break</td>
</tr>
<tr>
<td>3:35 PM – 3:45 PM</td>
<td>Corporate Advisory Panel (CAP) Recognition</td>
</tr>
<tr>
<td>3:45 PM – 4:15 PM</td>
<td>NGAUS Legislative Team Perspective JC Cardinale, Marcy Weldin, Julian Marie Plamann</td>
</tr>
<tr>
<td>4:15 PM – 4:30 PM</td>
<td>NGAUS Chairman Wrap-up</td>
</tr>
<tr>
<td>4:30 PM – 7:00 PM</td>
<td>Reception</td>
</tr>
</tbody>
</table>
MG Janson “Durr” Boyles
TAG-MS
NGAUS Chairman of the Board
## NGAUS Task Forces

<table>
<thead>
<tr>
<th>Army</th>
<th>Air</th>
<th>Joint and Personnel</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Aviation</strong></td>
<td>COL Rob Oleson MT ARNG</td>
<td><strong>Combat Air Forces</strong></td>
</tr>
<tr>
<td><strong>C4I</strong></td>
<td>BG Tony Shepherd AR ARNG</td>
<td><strong>Mobility Air Forces</strong></td>
</tr>
<tr>
<td><strong>Ground Combat</strong></td>
<td>BG John Bowlin TX ARNG</td>
<td><strong>CS/MS</strong></td>
</tr>
<tr>
<td><strong>Engineering</strong></td>
<td>COL Andrew Stone OH ARNG</td>
<td><strong>Space</strong></td>
</tr>
<tr>
<td><strong>Fire Support</strong></td>
<td>BG Dave Pritchett WY ARNG</td>
<td>NGAUS POC</td>
</tr>
<tr>
<td><strong>Sustainment</strong></td>
<td>COL Timothy Newman IL ARNG</td>
<td>NGAUS POC</td>
</tr>
</tbody>
</table>
Col. Mike Hadley (Ret)
NGAUS Vice President
Government Affairs
Legislative Update

Mike Hadley
Vice President, Government Affairs
Agenda

- Mission
- Legislative Team
- Strategic Overview
- Resolutions
- Priorities for a 21st Century National Guard
Mission

• Serve as a strong advocate for National Guard service members, their families, and veterans in Washington, D.C.

• Continuously improve National Guard readiness, modernization, and quality of life within the Total Force

• Preserve and promote the National Guard’s rich militia heritage as the first military organization of the U.S.
Strategic Overview

- Advocacy
- Apolitical & Non-Partisan

Lobby for National Guard equipment parity and benefits equity

Collaboration with:
- DoD, NGB, VA and DHS
- Military Service Organizations, Veteran Service Organizations

Develop strong relationships with Congress and staff

Grassroots engagement
Resolutions Process

*All Drafts Due to NGAUS by July 1*
Priorities for a 21st Century National Guard
Ensuring Deployability, Sustainability, and Interoperability with the Active Component through...

The Same Organization
• Future Multi-Domain Battlefield Interoperability, including:
  – Deployable & Interoperable Force Structure that is Validated & Doctrinally Consistent
  – Space National Guard as Primary Combat Reserve within Space Force
  – Continued National Guard Integration into Total Force Cyber Mission & Training

The Same Equipment
• Deployable, Interoperable & Sustainable Equipment
• Concurrent & Proportional Fielding of Equipment to the National Guard, including:
• National Guard Equipment Modernization & Recapitalization, including:
  – HMMWV, M1 & M2, C-130H, A-10, F-15 & F-16 Modernization

The Same Resources and Benefits
• Zero Cost TRICARE to Ensure Reserve Component Medical Readiness
• Post 9/11 GI Bill Parity
• Robust National Guard & Reserve Equipment Account (NGREA) Funding
• Tax Incentives for Guardsmen & Employers
• Ready Access to Mental Health Care & Suicide Prevention
• Increased National Guard Military Construction (MILCON) Funding
Questions?
Notable FY22 Accomplishments

**Army**

- **$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **$1.1B** to modernize 90 M1 Abrams for the ARNG
- **$987.8M** for 33 UH-60M Black Hawks for the ARNG
- **$571.6M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **$662.9M** for the Paladin Integrated Management System for the Army
- **$1.1B** to modernize 90 M1 Abrams for the ARNG
- **$987.8M** for 33 UH-60M Black Hawks for the ARNG
- **$571.6M** for Joint Light Tactical Vehicles (JLTVs) for the Army
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- **$662.9M** for the Paladin Integrated Management System for the Army
- DRL to ensure ARNG divisions are MDO

**Air**

- **$1.8B** for 16 C-130J Super Hercules aircraft for ANG
- **$272.2M** for C-130H modernization, includes:
  - **$151.0M** for NP2000 propeller upgrades
  - **$79.0M** for T-56 Series 3.5 engine mods
  - **$20.0M** for Modular Airborne Firefighting System
- **$95.8M** for F-16 Viper AESA radars for ANG
- DRL to ensure C-130J manufacturing lines remain open

**Joint/Personnel**

- Incentive and special pay parity for members of the reserve and active components
- Creation of a federally recognized service document (DD-214-1) for all Guardsmen upon completion of military service for better access to earned benefits
- Allowing members of the Guard and Reserve to be buried in federally funded state veterans’ cemeteries
- Robust National Guard MILCON:
  - **$337.9M** for the ARNG
  - **$305.0M** for the ANG
- **$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
  - **$285.0M** for both ARNG and ANG
## Defense Congressional Cycle

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<tr>
<td>Defense</td>
<td>Senate</td>
<td>President's Budget Released</td>
<td>Senate Armed Services Committee (SASC)</td>
<td>Committee Amends Bills</td>
<td>Committee Amends Bills</td>
<td>Senate Floor (All Members Offer Amendments)</td>
<td>Committee Amends Bills</td>
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<td>Authorizations</td>
<td></td>
<td></td>
<td>HASC Hearings</td>
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<td>House</td>
<td>Formulation of Budget/</td>
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<td>Administration and DoD Priorities</td>
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</tbody>
</table>

**Key Points**
- **President's Budget Released**
- **Senate Armed Services Committee (SASC) Hearings**
- **House Armed Services Committee (HASC) Hearings**
- **House Appropriations Defense Subcommittee (HAC-D) Hearings**
- **Senate Appropriations Defense Subcommittee (SAC-D) Hearings**
- **Committee Amends Bills**
- **Senate Floor (All Members Offer Amendments)**
- **Conference Committee**
- House and Senate Pass Identical Bill

**Additional Notes**
- Fiscal Year Begins
  - President Signs into Law (Budget)
  - Formulation of Budget/Administration and DoD Priorities
Legislative Update

President’s Budget

President’s Budget - $773.0 Billion in total defense spending
  • Released 28 March 2022, delayed normal defense congressional cycle

Authorizations

  • Mark-up by full committee completed on 23 June
  • Passed in the House on 14 July

Senate National Defense Authorization Act for Fiscal Year 2023
  • Mark-up by full committee completed on 16 June
  • Awaiting floor consideration in the Senate

Appropriations

H.R.8236 – Defense Appropriations Legislation, 2023
  • Introduced in the House on 24 June

Senate Defense Appropriations Legislation, 2023
  • Chairman’s Mark released 28 July

Outlook: A continuing resolution, passed on 9/30, funds the government through mid-December. Annual defense bills are expected to be signed before the next Congress.
Legislative Update

H.R.3512 – Healthcare for our Troops Act
• Provides Zero-Cost TRICARE Reserve Select and dental coverage for all members of the RC
• Authorizes TRS eligibility for RC servicemembers who are federal employees in their civilian capacity

H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act
• Provides GI Bill education benefits parity between the Active and Reserve Components

H.R.7837/S.4272 – National Guard Promotion Improvement Act
• Requires service secretaries to backdate date of rank and provides backpay
• Provides Congressional oversight and reviews FEDREC process to decrease delays

H.R.5112/S.4179 – Space National Guard Establishment Act
• Establishes the Space National Guard as the Primary Combat Reserve of the USSF

H.R.1854/S.1178 – RECRUIT Act
• Authorizes small businesses tax credits for employing members of the Guard and Reserves

H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021
• Provides definitive record of service (DD-214) for members of the RC for titles 14 and 32

S.3215 – USACE Military Personnel Augmentation Act of 2021
• Expands USACE eligibility to all Warrant Officers and Enlisted members
What Can You Do?

- Get Informed
- Communicate & Socialize
- District Congressional Staff Outreach
Bill Original Co-Sponsors

**H.R.3512 – Healthcare for our Troops Act**
- Reps. Kim, Kelly, Ryan, Palazzo, Stefanik, Veasey, and DesJarlais

**H.R.1836/S.2644 – Guard and Reserve GI Bill Parity Act**
- Reps. Levin, Takano, Palazzo, Mace, Ryan, Pappas, and Sablan
- Sens. Moran, Tester, and Collins

**H.R.7837/S.4272 – National Guard Promotion Improvement Act**
- Reps. Brown, and Kelly
- Sens. Duckworth, Klobuchar, Blackburn, and Warren

**H.R.5112/S.4179 – Space National Guard Establishment Act**
- Reps. Crow and Lamborn
- Sens. Feinstein, Rubio, Hickenlooper, Murkowski, Bennet, Blackburn, Manchin, Portman, Scott, Padilla, Braun, Cornyn

**H.R.1854/S.1178 – RECRUIT Act**
- Reps. Ryan and Palazzo
- Sens. Duckworth and Moran

**H.R.7041/S.1297 – Record of Military Service for Members of the Armed Forces Act of 2021**
- Reps. Pappas and Mace plus an additional 36 original co-sponsors
- Sens. Rosen, Hyde-Smith, and Kelly

**S.3215 – USACE Military Personnel Augmentation Act of 2021**
- Sens. Rounds, Manchin, and King
Legislative Outreach Programs

Capitol Summit
• Next Summit: TBD
• Targeted towards Company Grade and Warrant Officers from the 54
• Goals:
  • Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
  • Increase CGO involvement and advocacy at the grassroots level

Legislative Workshop
• Next Workshop: TBD
• Targeted towards CACOs, Executive Directors and Presidents of the 54 Associations
• Goal:
  • Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.
Membership Type and Dues Structure

<table>
<thead>
<tr>
<th>Membership Type</th>
<th>Grades</th>
<th>Dues</th>
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<tbody>
<tr>
<td>Company Grade</td>
<td>O1, O2, O3, WO1, CW2, CW3</td>
<td>$40.00</td>
</tr>
<tr>
<td>Field Grade</td>
<td>O4, O5, O6, CW4, CW5</td>
<td>$80.00</td>
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<tr>
<td>Flag Officer</td>
<td>O7, O8, O9, O10</td>
<td>$130.00</td>
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<tr>
<td>Digital Life/Active Life Membership</td>
<td></td>
<td>$500/$1,000</td>
</tr>
</tbody>
</table>

- **Active Annual Membership**: Dues are collected based on pay grade
- **Digital or Active Life Membership**: Paid once or in installments for a lifetime membership
  - Monthly Installments available (up to two years to pay off)
  - Your Annual Membership can be applied to the Life Payment
Notable FY21 Accomplishments

**Army**
- **$100.0M** for ARNG High Mobility Multi-purpose Wheeled Vehicle (HMMWV) modernization program
- **$884.4M** for Joint Light Tactical Vehicles (JLTVs) for the Army
- **$862.0M** for UH-60 Black Hawk M model helicopters for the Army

**Air**
- **$570.0M** for 6 C-130J Super Hercules aircraft for ANG
- **$265.5M** for C-130H modernization, includes:
  - **$180.0M** for NP2000 propeller upgrades
  - **$79.0M** for T-56 Series 3.5 engine modifications
- **$75.0M** for F-16 Viper Active Electronically Scanned Array (AESA) radars for ANG

**Joint/Personnel**
- Allows CNGB to provide annual unfunded priorities list to Congress
- Three-month maternity leave including retirement credit and pay for traditional Soldiers and Airmen
- Access to VA home loans for Guardsmen who have served on Title 32 orders
- Expanded USERRA protections to Guardsmen serving on SAD orders, or responding to a National or Federal Natural Disaster Emergency
- **$950.0M** for the National Guard and Reserve Equipment Account (NGREA), includes:
  - **$285.0M** for both ARNG and ANG
- **$7.0 M** for the National Guard preventative mental health program
NGAUS Write to Congress

H.R.3512 – Health Care for our Troops Act

Zero-Cost TRICARE
Support H.R.3512 to expand Zero-Cost TRICARE Reserve Select to all members of the Reserve Component

Take Action

Please contact your Member of Congress by filling out the form below and urge them to support H.R.3512.

* Promotion
* First Name
* Last Name
* Address Line 1
* Address Line 2
* City
* State
* ZIP Code
* Email Address
Phone Number

Submit

Background
NGAUS strongly supports H.R. 3512, the Healthcare for our Troops Act. This legislation would
### 117th Congress, First Session Overview

- **House of Representatives**: 221-211 Democratic Majority
- **Senate**: 50-50 split, Democratic control under 2021 US Senate Power-Sharing Agreement
- **President’s Budget released May 28, 2021**
- **New Chairs in SASC, HASC, SAC-D, HAC-D, SVAC, HVAC**

<table>
<thead>
<tr>
<th>Committee</th>
<th>Senate Chair</th>
<th>Senate Co-Chair/Ranking Member</th>
<th>House Chair</th>
<th>House Ranking Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Armed Services</td>
<td>Jack Reed (D-RI)</td>
<td>Jim Inhofe (R-OK)</td>
<td>Adam Smith (D-WA)</td>
<td>Mike Rogers (R-AL)*</td>
</tr>
<tr>
<td>Appropriations</td>
<td>Patrick Leahy (D-VT)</td>
<td>Richard Shelby (R-AL)</td>
<td>Rosa DeLauro (D-CT)*</td>
<td>Kay Granger (R-TX)</td>
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<tr>
<td>Defense Subcommittee</td>
<td>Jon Tester (D-MT)*</td>
<td>Richard Shelby (R-AL)</td>
<td>Betty McCollum (D-MN)*</td>
<td>Ken Calvert (R-CA)</td>
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<tr>
<td>VA/MILCON Subcommittee</td>
<td>Martin Heinrich (D-NM)*</td>
<td>John Boozman (R-AR)</td>
<td>Debbie Wasserman Schultz (D-FL)</td>
<td>John Carter (R-TX)</td>
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<tr>
<td>Veterans’ Affairs</td>
<td>John Tester (D-MT)</td>
<td>Jerry Moran (R-KS)*</td>
<td>Mark Takano (D-CA)</td>
<td>Mike Bost (R-IL)*</td>
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</tbody>
</table>

* Denotes new appointment
Legislative Outreach Programs

**CAPITAL SUMMIT**
NATIONAL GUARD ASSOCIATION OF THE UNITED STATES

- **Next Summit: TBD**
- Targeted towards Company Grade and Warrant Officers from the 54
- **Goals:**
  - Elevate CGOs view from the State to the National level highlighting challenges faced across the 54.
  - Increase CGO involvement and advocacy at the grassroots level
- **Short Video:**
  [https://www.youtube.com/watch?v=h8Xmn1nUvZE](https://www.youtube.com/watch?v=h8Xmn1nUvZE)

**LEGISLATIVE WORKSHOP**
NATIONAL GUARD ASSOCIATION OF THE UNITED STATES

- **Next Workshop: TBD**
- Targeted towards CACOs, Executive Directors and Presidents of the 54 Associations
- **Goal:**
  - Inform audience of NGAUS Legislative Priorities and efforts syncing messaging across the 54.
Guest Speaker

General Daniel R. Hokanson
Chief, National Guard Bureau
Featured Speaker

U.S. Representative
Trent Kelly
(MS)
BREAK
Maj Gen. Duke A. Pirak
Deputy Director Air National Guard
Air National Guard

Brig. Gen. Michael Ahmann, Act Dir A5/8
Col. Dan Fowler, ANG A5/8
145th NGAUS Annual Conference
Preview
Reno, Nevada

Kyle Cerfoglio & Shaun Cruze
2023 NGAUS Conference
August 17-21, 2023
NGAUS Conference August 17-21, 2023

• Hotel Space
  – The ROW: Circus-Circus, Silver Legacy, and Eldorado
    • Additional contracted space: Atlantis and if needed Peppermill

• Convention Center/Meeting Space
  – Reno-Sparks Convention Center
NGAUS 2023
Event Overview

• Areas for the following venues:
  – Vendor Golf Tournament  Toiyabe Golf Club
  – NGAUS Golf Tournament Lakeridge Golf Club
  – NGAUS Vibrations – Rout TBD
  – Mt Rose Hike
  – TAG Reception - NV Automobile Museum
  – Field Grade Officer Mixer - NV Automobile Museum
  – Company Grade/Warrant Officer Mixer - Freight House District/Aces Ballpark
  – Fun Run - Downtown
  – Entertainment for Opening Ceremony- TBD
  – States Dinner - Reno Events Center
  – Spouses Luncheon - Reno Ballroom
  – TAG Spouses Reception – NV Museum of Art
  – Governors Farewell - Aces Ballpark or National Bowling Stadium followed by Pub Crawl
1. “The Row” Conference Hotels
2. University of Nevada
3. Reno Events Center (State’s Dinner)
4. Reno Ballroom (Spouses Luncheon)
5. National Bowling Stadium (Gov Farewell)
6. National Automobile Museum (TAG Reception/FG mixer)
7. Greater NV Field (CG/Warrant Officer Mixer)
8. Riverwalk (Gov Farewell)
9. Rancho San Rafael Park
10. Reno Arch
11. Pioneer Theater
12. Midtown
13. Nevada Museum of Art (TAG Spouse Lunch)
14. Discovery Museum
15. Train Station
16. Movie Theater
17. Kayak Park
Bus Transportation

POC: CPT Wistisen/

- Airport to Hotels - Provided by “The Row” (5.2 miles; 20 min)
- Hotels to Airport – Provided by “The Row”
  - Supplemented by Contracted bus carrier
- Contracted bus carrier to and from Hotels to:
  - Golf (Toiyabe- 27 miles; 30 min); (Lakeridge- 4 miles; 12 min)
  - Mt. Rose Hike (29 miles; 45 min)
  - Daily from Convention Center to General Sessions (5.7 miles; 15 min)
  - TAG Spouse Lunch (0.6 miles; 5 min)
  - Other events if needed
Opening Ceremony/General Sessions

POC: Lt Col Cruze

- Native American Dance
- Tonga/Fiji Haka Dance
- Singer-TBD
Golf Tournaments (Aug 17/18)

Sponsor Tournament (Aug 17)
- Toyiabe Golf Course

NGAUS Tournament (Aug 18)
- Lakeridge Golf Club

Sponsorship Opportunities
- Individual Tournament Sponsor $15,000
- Hole Sponsorship $1000
- In Kind opportunities:
  - Adult Beverage/Non-Adult Beverage
  - Continental Breakfast
  - Lunch Buffet

POC’s: Mr. Prizina/MSgt Whetzel
Mt. Rose Hike  (Friday, Aug 18)
POC: LTC Gabrielson
- EVENT SPONSORSHIP $5,000
- Hike up beautiful Mt Rose, overlooking Lake Tahoe
- Short hike 2.5 miles (5 total); long hike 5.5 miles (11 total)

NGAUS Vibrations  (Friday, Aug 18)
POC: COL Jonkey
- EVENT SPONSORSHIP $5,000
- Motorcycle poker run- Reno/Incline/Tahoe/Virginia City/Reno

5K Fun Run  (Saturday, Aug 19)
POC: Maj Young
- EVENT SPONSORSHIP $5,000
- Downtown/River - exact route TBD
Company Grade/Warrant Officer Mixer  (Friday, Aug 18)

POC’s:  CPT Gardner/CW3 Minifie/CW4 Nielsen

Aces Ballpark/Freight House District Contact

• Sponsorship Opportunity $50,000
• Gates open at 1630 – for Cocktails/Buffet
• DJ/Band 1700
• Game starts at 1800- all participants will have a ticket
TAG Reception/Field Grade Officer Mixer  (Friday, Aug 18)

TAG POC’s: MAJ Orolfo/Mr. Sosa/Lt Col Cruze
FGO POC’s: POC’s: LTC Auch/Lt Col Kimsey

NATIONAL AUTOMOBILE MUSEUM

• Events will go on simultaneously in private rooms
• Main floor will be open to all
All States Dinner (Saturday, Aug 19)
POC’s: Lt Col Cruze/Col Kyle Cerfoglio

Reno Events Center

• Sponsorship Opportunity: Co-Sponsor $50,000
• Theme – Western wear
• Entertainment – Working with RCVA/”The Row” to secure
• One block from Hotels
Spouses Luncheon (Sunday, Aug 20, 1100-1500)

POC’s: CPT Carson/Mrs. Nielsen/Mrs. Cerfoglio/Mrs. Jonkey/Mrs. Cruze

RENO BALLROOM

- Sponsorship Opportunities: $50,000
  - Meals $35,000/Entertainment $5,000
- 20’s/Speakeasy theme
- Across the street from the hotels
## Hospitality Night Availability

### ELDORADO

<table>
<thead>
<tr>
<th>Name</th>
<th>F &amp; B Minimum</th>
<th>Venue Rental</th>
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<tbody>
<tr>
<td>Novi</td>
<td>$15,000</td>
<td>n/a</td>
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<tr>
<td>Brew Brothers</td>
<td>$20,000</td>
<td>n/a</td>
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<tr>
<td>Roxy Bar</td>
<td>$12,500</td>
<td>n/a</td>
</tr>
<tr>
<td>Roxy Restaurant (Wine Cellar and Warehouse)</td>
<td>$15,000</td>
<td>n/a</td>
</tr>
<tr>
<td>Roxy Restaurant (Entire Restaurant)</td>
<td>$30,000</td>
<td>n/a</td>
</tr>
<tr>
<td>Cin Cin</td>
<td>$5,000</td>
<td>n/a</td>
</tr>
</tbody>
</table>

### SILVER LEGACY

<table>
<thead>
<tr>
<th>Name</th>
<th>F &amp; B Minimum</th>
<th>Venue Rental</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rum Bullions</td>
<td>$20,000</td>
<td>n/a</td>
</tr>
<tr>
<td>TopGolf (+Silver Baron E for Food)</td>
<td>$12,500</td>
<td>n/a</td>
</tr>
<tr>
<td>New Aura</td>
<td>$10,000</td>
<td>n/a</td>
</tr>
<tr>
<td>Laugh Factory</td>
<td>$5,000</td>
<td>n/a</td>
</tr>
</tbody>
</table>

### CIRCUS CIRCUS

<table>
<thead>
<tr>
<th>Name</th>
<th>F &amp; B Minimum</th>
<th>Venue Rental</th>
</tr>
</thead>
<tbody>
<tr>
<td>El Jefe's</td>
<td>$20,000</td>
<td>n/a</td>
</tr>
</tbody>
</table>

### Convention Services Controlled Venues

<table>
<thead>
<tr>
<th>Name</th>
<th>F &amp; B Minimum</th>
<th>Venue Rental</th>
</tr>
</thead>
<tbody>
<tr>
<td>CVC</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
<tr>
<td>SILVER LEGACY</td>
<td>F &amp; B Minimum</td>
<td>Venue Rental</td>
</tr>
<tr>
<td>Silver Baron Ballrooms</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
<tr>
<td>Grande Exposition</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
<tr>
<td>CIRCUS CIRCUS</td>
<td>F &amp; B Minimum</td>
<td>Venue Rental</td>
</tr>
<tr>
<td>Casino Ballroom</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
<tr>
<td>Mandylay</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
<tr>
<td>Space near Madame Butterworks</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
<tr>
<td>3 floor-Sky Tower</td>
<td>Varies by portion used</td>
<td>Varies by portion used</td>
</tr>
</tbody>
</table>

### POC: The Row administration

### ELDORADO

<table>
<thead>
<tr>
<th>Suite Type</th>
<th>Code</th>
<th>Inventory</th>
<th>Quantity for NGAUS</th>
<th>Per Night Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Penthouse 2 Bedroom</td>
<td>Z3/Z2/YP</td>
<td>4</td>
<td>2</td>
<td>$2,000</td>
</tr>
<tr>
<td>Penthouse 1 Bedroom</td>
<td>Z1</td>
<td>2</td>
<td>1</td>
<td>$1,800</td>
</tr>
<tr>
<td>Spa Tower 1-Bedroom</td>
<td>Z5</td>
<td>10</td>
<td>6</td>
<td>$1,200</td>
</tr>
<tr>
<td>Spa Tower Player Spa</td>
<td>YS/M1</td>
<td>20</td>
<td>10</td>
<td>$800</td>
</tr>
<tr>
<td>Twenty-One Suite</td>
<td>U1</td>
<td>7</td>
<td>7</td>
<td>$600</td>
</tr>
<tr>
<td>25th Floor Hospitality</td>
<td>UK</td>
<td>3</td>
<td>3</td>
<td>$800 with bedroom</td>
</tr>
</tbody>
</table>

### SILVER LEGACY

<table>
<thead>
<tr>
<th>Suite Type</th>
<th>Code</th>
<th>Inventory</th>
<th>Quantity for NGAUS</th>
<th>Per Night Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Penthouse 2 Bedroom</td>
<td>Z2</td>
<td>2</td>
<td>1</td>
<td>$2,000</td>
</tr>
<tr>
<td>Penthouse 1 Bedroom</td>
<td>Z1</td>
<td>6</td>
<td>4</td>
<td>$1,800</td>
</tr>
<tr>
<td>1-Bedroom Spa Suite</td>
<td>U1</td>
<td>4</td>
<td>3</td>
<td>$1,200</td>
</tr>
<tr>
<td>Hospitality Suite</td>
<td>WK</td>
<td>3</td>
<td>2</td>
<td>$900</td>
</tr>
<tr>
<td>Corner Spa Suite</td>
<td>V1</td>
<td>3</td>
<td>2</td>
<td>$900</td>
</tr>
</tbody>
</table>

### CIRCUS CIRCUS

<table>
<thead>
<tr>
<th>Suite Type</th>
<th>Code</th>
<th>Inventory</th>
<th>Quantity for NGAUS</th>
<th>Per Night Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Presidential</td>
<td>V1</td>
<td>4</td>
<td>4</td>
<td>$600</td>
</tr>
<tr>
<td>Executive Suite</td>
<td>U1</td>
<td>4</td>
<td>4</td>
<td>$600</td>
</tr>
<tr>
<td>Mini Suites</td>
<td>M1/S1</td>
<td>57</td>
<td>As many as needed</td>
<td>$250</td>
</tr>
</tbody>
</table>
TAG Spouses Luncheon  (Monday, Aug 21)

POC’s: MAJ Hollenback/Mrs. Berry/Mrs. Kruger/Mrs. Guerrero

NV MUSEUM OF ART

• Sponsorship Opportunity: $18,000
• 0.6 Miles from Hotels – we will have bus transportation
Governor’s Farewell  (Monday, Aug 21)

POC: Lt Col Alston

**National Bowling Stadium or Silver Legacy/Reno Ballroom**

- Sponsorship Opportunities: $200,000
  - Food $125,000/Drinks $40,000
- Entertainment will depend venue
  - Big name—Silver Legacy Ballroom/Reno Ballroom
  - Big name for States dinner- Bowling Stadium
- Food/Cocktails
- Walking map of Riverwalk/Downtown Bars
- Drink Tickets
Partnership Opportunities

- **Conference Presenting Partner $100,000**
  - Premier listing of Co. logo on NGAUS 2023 website & link to your website/Premier placement of logo on signage & printed material

- **Tahoe Sponsor $50,000**
  - Prominent listing of Co. logo on NGAUS 2023 website & link to your website/Prominent placement of logo on signage & printed material

- **Sierra Sponsor $25,000**
  - Listing of Co. logo on NGAUS 2023 website & link to your website/Placement of logo on signage & printed material

- **Mt. Rose Sponsor $10,000**
  - Listing of Co. logo on NGAUS 2023 website & link to your website/Placement of logo on signage & printed material

- **Truckee River Sponsor $5,000**
  - Listing on printed materials including program books and promotional materials

- **Peavine Mt. Sponsor $2,500**
  - Listing on printed materials including program books and promotional materials

*ALL SPONSORSHIPS INCLUDE INVITATIONS TO EVENTS AND OTHER BENEFITS COMPORABLE WITH LEVEL*
LUNCH BREAK
MG John Andonie
Deputy Director Army National Guard
Army National Guard

Mr. Jim Jones, Deputy Director ARNG-FD
Army National Guard NGREA Orientation

Colonel Kevin Ressel
Chief, Force Development Division NGB G3/5/7(FD)

Mr. Jim Jones
Deputy, Force Development Division NGB G3/5/7(FD)
Agenda

• Capabilities Overview
• Authority / Intent of NGREA
• List Guidance & Business Rules
• NGREA Process: Step-By-Step
• Modernization Equipping Requirements Conference
• Summary
### Capabilities Overview

#### G-8 Equipment Portfolios
- Maneuver
- Fire Support
- Air & Missile Defense
- Intelligence and Electromagnetic Warfare
- Force Protection
- Assured Mobility
- Soldier Systems
- Mission Command, Transport & Enablers
- Combat Service Support Sustainment
- Combat Service Support Transportation
- Ammunition
- Robotics/Support and Test Equipment
- Aviation
- Science and Technology

#### Emergency Support Functions
- **#1:** Transportation
- **#2:** Communications
- **#3:** Public Works and Engineering
- **#4:** Firefighting
- **#5:** Information and Planning
- **#6:** Mass Care, Emergency Assistance, Temporary Housing, and Human Services
- **#7:** Logistics
- **#8:** Public Health and Medical Services
- **#9:** Search and Rescue
- **#10:** Oil and Hazardous Materials Response
- **#11:** Agriculture and Natural Resources
- **#12:** Energy
- **#13:** Public Safety and Security
- **#14:** Cross-Sector Business and Infrastructure
- **#15:** External Affairs
Authority/Intent of NGREA

• Created by Congress in 1981 as a response to HQDA budget priorities to supplement the Army's base procurement appropriations for the RC
• Special 3-year Defense Procurement Appropriation to improve ARNG combat and DOMOPs readiness by procuring critical shortfall and modernization items the base procurement appropriations do not fund
• Not meant to relieve HQDA from appropriately funding & equipping the ARNG
• NGREA is not programmed or budgeted as part of the Planning, Programming, Budgeting, Execution (PPBE) process…No “POM” or President's Budget Request
• Complies with Appropriation language and:
  – Equipment/systems require sustainment funding or sustainment plan
  – Not intended for Operational Needs Statement (ONS) or JUONS
  – A validated requirement – MTOE, TDA, or JCADP-approved

Until the Army is able to support total Army modernization, the continued programming of NGREA funding will allow the ARNG to procure critical equipment in order to improve interoperability, deployability, and sustainability

JUONS: Joint Urgent Operational Needs Statement
POM: Program Objective Memoranda, the “5-year” resourcing plan
MTOE: Modified Table of Equipment
TDA: Table of Distribution and Allowances
List Guidance & Business Rules

**Procurement Focus Areas:**
- Army Modernization Priorities
- Critical Dual Use (CDU) / Homeland Defense (HD) Items
- Congressional Interest Items

**Business Rules:**
- All nominations must be submitted through JCADP
- Priority given to CDU & DOMOPs equipment
- Authorization fill rate of 90% or less
- If cost is under $250,000 each, then must be PM managed
- Must have sustainment plan

**Considerations:**
- Some DOMOPS requirements may have COTS solution
- Procurable in a 36-month window
- Must be able to put on contract with enough time to satisfy OSD annual obligation rates (80%, 90%, 100%)
- Items with the most requests from the States receive higher priority
- Priority to items purchased from previous list
NGREA Process: Step-By-Step

- **Nominations from States & NGB Staff (Army and Joint) into JCADP**
  - MERC Conference (NDA)
    - States, portfolio chairs/co-chairs, NGB staff, MOD RAC
    - Review all nominated systems
    - Validate equipment and forward to CoC

- **NGREA Council of Colonels (NDA)**
  - NGB Staff, portfolio chairs/co-chairs, MOD RAC
  - Prioritize list of validated equipment requirements
  - Develop recommended buy-list
  - Forward to DARNG

- **DARNG reviews & recommends list to CNGB**
- **CNGB approves and submits combined ARNG & ANG list to OSD (RI)**
- **OSD submits final buy-list to Congress 30 days after budget appropriation**

**NGB Internal Process**

- **Make MERC Requests**
- **MERC**
  - **Valid?**
  - **NGREA CoC**

**NGREA Process: Step-By-Step**

- **Staff/States JCADP Requests**
  - Oct 22 – Jan 23
- **MERC**
  - May 23
- **Valid?**
  - 30 AUG 23
- **NGREA CoC**
  - Covered under an NDA

**NGB Internal Process**

- **1 Oct 23**
  - DARNG Review
- **15 Oct 23**
  - CNGB → OSD (Combined Submission)
- **30 Nov 23**
  - Congress Review & Approve
- **FY24-26**
  - Three years to execute

**Notes:**

- Three years to execute
- Oct 22 – Jan 23
- May 23
- 30 AUG 23
- 1 Oct 23
- 15 Oct 23
- 30 Nov 23
- Oct 22 – Jan 23
- May 23
- 30 AUG 23
- 1 Oct 23
- 15 Oct 23
- 30 Nov 23
- Oct 22 – Jan 23
- May 23
- 30 AUG 23
- 1 Oct 23
- 15 Oct 23
- 30 Nov 23
- Oct 22 – Jan 23
- May 23
- 30 AUG 23
- 1 Oct 23
- 15 Oct 23
- 30 Nov 23
• Provides the NGREA Council of Colonels a synchronized, prioritized, and staffed list of validated requirements shaped by the States and Territories

• Empowers the States and Territories with a direct / coordinated voice through representation:
  – Designated modernization RAC representative
  – State portfolio chairs and/or co-chairs
  – 2 attendees per State
  – ARNG G-staff

• Process
  – Intent is to conduct concurrently with ANG
  – Off-site to ensure participation and engagement
  – Industry invited to attend
  – Shapes the following fiscal year’s NGREA buy-list
  – Create synergy with DOMOPS programs

The MERC is the prime opportunity for industry to demonstrate capability and affect State input
• The development of the NGREA Buy List is a collaborative and transparent effort across the ARNG enterprise
• It is imperative for participants to provide their inputs during their window of opportunity
• NGREA funding varies from year-to-year
• We value your input and support throughout the entire process to ensure Congressional resources are applied to critical ARNG capability gaps
• The same business rules used to allocate funding across the list are the same rules used to manage the list to the last dollar
Questions
U.S Army Futures Command

MG John Epperly
Deputy Commanding General
U.S. Futures Command
NGAUS Corporate Advisory Panel Recognition

MG Durr Boyles & Keith Klemmer
NGAUS Chairman & CAP Chair
Keith Klemmer, Chair, BAE Systems
Tricia Callahan, PowerFlare
Chris Mears, Chris Mears Assoc.
Bruce Westcott, AT&T
NGAUS Legislative Team Perspective

JC Cardinale
Marcy Weldin
Julian Marie Plamann
Legislative Team

BG (Ret) Roy Robinson
NGAUS President

COL (Ret) Mike Hadley
Vice President, Government Affairs

Priya Ghosh Ahola
Deputy Legislative Director & General Counsel, Air National Guard Programs

Marcy Weldin
Legislative Affairs Manager
Army National Guard Programs

Julian Plamann
Legislative Affairs Manager
Joint & Personnel Programs

Blaise Lemke
Legislative Analyst

Alec Gonzalez
Legislative Assistant
Reception
BACK-UP SLIDES
Wrap-Up
NGB Small Business Office
Kyle Beagle
Presented by
NGB Office of Small Business Programs

Welcome

Industry Partners

National Guard Bureau
National Guard Bureau

• 144 Federal contracting offices located throughout our States, the District of Columbia, and the Territories of Guam, Puerto Rico and the Virgin Islands.

• 54 United States Property and Fiscal Officer Contracting Offices

• 90 Air National Guard Base Contracting Offices

• NGB National Capital Region Support Office
  • Army Guard Readiness Center, Arlington, Virginia
  • Air National Guard Readiness Center, Joint Base Andrews

• Federal contracting dollars flow into both large and small communities.

• NGB is meeting goals, also helping to build the defense industrial base.
Mission

The National Guard Bureau, Office of Small Business Programs supports Soldiers and Airmen of the National Guard by maintaining and developing a strong innovative small business industrial base across all socio-economic groups providing industry partners with a focus on supporting the warfighter and the greater mission of the National Guard.
ANG Supports:
- 91 Wings
- 54 States, Territories, and the District
- 579 Support Units
- 105,700 Personnel
- 1,160 Aircraft

GSU: Geography Separated Unit
Small business is big business in the National Guard

...not just meeting goals... building the industrial base...

<table>
<thead>
<tr>
<th>Program</th>
<th>Goal / Actual</th>
<th>FY21 SB Spend</th>
<th>Goal / TYD</th>
<th>YTD SB Spend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>72.00% / 72.25%</td>
<td>$1.05B</td>
<td>68.74% / 81.07%</td>
<td>$1.09B</td>
</tr>
<tr>
<td>SDB</td>
<td>20.00% / 40.49%</td>
<td>$598M</td>
<td>49.12% / 46.41%</td>
<td>$624M</td>
</tr>
<tr>
<td>8a</td>
<td>19.60%</td>
<td>$286M</td>
<td>22.27% / 299.7M</td>
<td></td>
</tr>
<tr>
<td>SDVOSB</td>
<td>9.00% / 11.05%</td>
<td>$161M</td>
<td>9.00% / 12.55%</td>
<td>$169.7M</td>
</tr>
<tr>
<td>WOSB</td>
<td>15.50% / 18.32%</td>
<td>$267M</td>
<td>15.50% / 22.53%</td>
<td>$303.3M</td>
</tr>
<tr>
<td>HUBZone</td>
<td>7.00% / 8.82%</td>
<td>$128M</td>
<td>5.00% / 7.83%</td>
<td>$105.3M</td>
</tr>
</tbody>
</table>

As of 21 November 2022
How Can The Small Business Office Assist You?

- Providing guidance on small business procurement
- Assistance on Command Policy and regulations
- Early discussion with Command officials and any challenges and needs from industry
- Connecting with potential partners and government officials
- Aiding in developing a capture strategy based on the forecasted information
- Assisting with connecting to NGB acquisition if needed for questions or concerns Pre or Post award
- Connecting with innovation point of contact for new or creative technology projects
How to Do Business with NGB OSBP

Vendor Visit and Product Demonstration Forms

The forms below are to request an onsite visit with the National Guard Bureau Office of Small Business Programs and the various Divisions of the National Guard Bureau. The information you provide will help our office focus and prepare for your visit so that we can give our meeting the attention it deserves. Whether or not you have current contracts with the NGB, or do not have any but are looking for an opportunity to do business with us, the more specific detail you provide, the better. Upon receipt of this information we will schedule time to meet to discuss your capabilities in more detail to identify where opportunities exist. Kindly use your company letterhead and submit all of the forms with your Capability Statement to:

ng.ncr.ngb-arng.mbx.ngb-osbp@army.mil

Contractor Visit Data Sheet (Jul. 29, 2016)
Contractor Visit and Briefing Agreement (Jul. 29, 2016)
NGB Vendor Library Form
Development of small business vendor file

Industry Roundtables to address vendor and organization concerns. (first one we are looking at is related to improving IGEs to prevent bid busts)

Annual Acquisition Industry Day (in planning)

Greater involvement at outreach events

Improving communication through training of NGB staff

Increasing opportunities for vendors to learn about NGB needs and requirements

Connecting innovative companies with the right people at NGB
Contact information for the Small Business specialists in a particular state or territory is available upon request.

National Guard Bureau Office of Small Business Programs

Mr. Kyle Beagle
Director, Office of Small Business Programs
Main office e-mail: ng.ncr.ngb-arng.mbx.ngb-osbp@army.mil
Phone: (703) 601-6765

https://www.nationalguard.mil/Leadership/Joint-Staff/Special-Staff/Small-Business-Programs/
National Guard Executive Directors Association and State National Guard Associations
BG (Ret) Maria Kelly
Industry Day
Mini-Workshop
National Guard Executive Directors Association (NGEDA)
BG (Ret) Maria Kelly
NGEDA Secretary
Agenda

• Mission of NGEDA
• NGEDA Membership
• NGEDA Annual Meeting
• State Associations
• Resolutions Process State Level
• Resources
Mission Statement

• To provide a forum for the exchange of timely information of common interest for the mutual benefit of members and the organizations they represent.

• To encourage and assist, when feasible, each state, commonwealth, territory, and the District of Columbia to organize and maintain a National Guard Association.

• To participate in improving the operational readiness, training, and image of the National Guard on both state and national levels.
NGEDA Membership

Why become a member of NGEDA?

• Eligible to attend NGEDA annual meeting
• Meet Executive Directors and elected officers from each state-level association
• Receive NGEDA annual Directory and newsletters
• Become a sponsor of NGEDA
• Availability to place an advertisement in the Directory
NGEDA Annual Meeting

• January 16-19, 2023
• Silver Legacy Casino and Resort, Reno, Nevada
• Agenda
  • January 16, 2023: Travel, registration and reception at 5pm
  • January 17, 2023: General sessions, NGAUS convention center visit, Industry Dinner
  • January 18, 2023: General sessions, CAP open meeting, awards banquet
  • January 19, 2023: General sessions, Industry Partner travel day
• Sponsorship opportunities
• For more information or to register see https://www.ngeda.org/future-meeting-dates/
State Associations

State association overview:

• Each state or territory to include Washington D.C. has an association that represents the men and women of the National Guard

• Each association has an Executive Director that may be full or part time

• Some states have additional staff for insurance, administrative duties and membership
State Associations

State association overview:

• Most of these positions are part time
• Each association will host an annual conference to conduct elections, review and vote on resolutions and business matters for the upcoming year
• Works with state and national Legislators, through NGAUS, to improve the readiness and benefits of our National Guard
Resolutions Process at States

What happens to my resolution once I send it to states?

• Resolution is submitted to the Executive Director on the NGAUS Resolutions form

• Attach information paper for explanation of resolution (if needed)

• Once verified on correct form it is then forwarded to the state resolutions Committee
What happens to my resolution once I send it to states?

- Committee will review with their subject matter expert and decide if it is applicable to the state or to co-sponsor for another state.

- If recommended by the Committee, it is brought before the membership for vote to support and forward to NGAUS (normally during the state association’s annual conference).

- If resolution fails, the originator will be informed that the state will not support this resolution.
Where do I find more information about NGEDA and state associations?

- NGAUS Website  www.ngaus.org
- NGEDA Website  www.ngeda.org
- NGEDA Directory
- NGEDA President  Jim Simms email: jim@ngaky.org
- NGEDA Secretary Maria Kelly email: mariakellyllc@gmail.com
- State association website
Questions?